

# Hankyu Hanshin Holdings Group Supplementary Materials of Financial Results for the First Quarter of Fiscal 2024 (Ending March 2024)

August 1, 2023

Hankyu Hanshin Holdings, Inc.  
9042 <https://www.hankyu-hanshin.co.jp/en/>

# Consolidated Statements of Income(Summary)

	Q1 FY2024 Results	FY2023 Results	Change	
Consolidated Subsidiaries	104 companies	99 companies	+5 (6 companies increase, 1 company decrease)	
Equity-Method Affiliates	13 companies	10 companies	+3 (3 companies increase)	
Total	117 companies	109 companies	+8 companies	
(¥ million)	Q1 FY2024 Results	Q1 FY2023 Results	Change	Remarks
Operating revenue	245,524	228,993	+16,530 ( +7.2% )	
Operating profit	33,750	24,425	+9,325 ( +38.2% )	For details, please see page3
[Business profit]	[34,118]	[24,425]	[+9,693] [ +39.7% ]	
Non-operating income	6,232	3,931	+2,300	Equity in income of affiliates +1,807
Non-operating expenses	3,150	2,592	+558	Interest expense +465
Ordinary profit	36,831	25,763	+11,067 ( +43.0% )	
Extraordinary income	650	840	-190	
Extraordinary losses	642	845	-202	
Profit attributable to owners of parent	25,098	16,826	+8,272 ( +49.2% )	
(Reference)	Q1 FY2024 Results	Q1 FY2023 Results	Change	
Depreciation and amortization	15,002	15,135	-133	
Financial balance ① - ②	-1,811	-1,527	-284	
Interest and dividend income①	735	554	+181	
Interest expense②	2,547	2,081	+465	

(※) Business profit = Operating profit + Equity-method gains/losses related to overseas business investments  
 【For details, please see next page.】  
 (With regard to Q1 FY2023 results, we had no equity-method affiliates in our overseas businesses. Thus, for this year, Operating profit = Business profit.)

# Business Profit

- ◆ “Business profit” was introduced from the fiscal year ending in March 2024 as a new management metric for the Group to reflect equity-method gains/losses accompanying overseas business investments alongside operating profit.
- ◆ This is intended to more accurately track progress in overseas business growth initiatives (in the Real Estate business).

Business profit  
 = Operating profit + Non-operating profit: Equity-method gains/losses related to overseas business investments (in Real Estate segment)

## ◆ Company-wide business profit

	Q1 FY2024 Results	Q1 FY2023 Results	Change	%
Operating revenue	245,524	228,993	+ 16,530	+ 7.2%
Operating profit ①	33,750	24,425	+ 9,325	+ 38.2%
Equity-method gains/losses related to overseas business investments ②	368	—	+ 368	
<b>Business profit ①+②</b>	<b>34,118</b>	<b>24,425</b>	<b>+ 9,693</b>	<b>+ 39.7%</b>

Note: With regard to Q1 FY2023 results, we had no equity-method affiliates in our overseas businesses.  
 Thus, for this year, Operating profit = Business profit.

## Consolidated Statements of Income (Breakdown for each business segment)

[Key results in current period]

Revenue and profit increased backed by an increase in demand for hotel accommodation in the Real Estate business, and a recovery to a certain extent in the number of passengers in the Urban Transportation business.

(¥ million)	Operating revenue			Operating profit [Business profit]		
	Q1 FY2024 Results	Q1 FY2023 Results	Change	Q1 FY2024 Results	Q1 FY2023 Results	Change
Urban Transportation	49,606	45,655	+3,950	9,784	6,832	+2,951
Real Estate	69,593	60,841	+8,752	11,116 [11,484]	5,300 [5,300]	+5,816 [+6,184]
Entertainment	23,836	22,898	+938	8,246	7,832	+413
Information and Communication Technology	13,032	12,530	+501	176	258	-81
Travel	61,265	41,338	+19,926	5,009	3,554	+1,454
International Transportation	25,835	43,698	-17,863	522	1,911	-1,389
Other	10,619	9,955	+663	71	-2	+74
Adjustment	-8,264	-7,924	-340	-1,176	-1,262	+85
Total	245,524	228,993	+16,530	33,750 [34,118]	24,425 [24,425]	+9,325 [+9,693]

Note: Business profit = Operating profit + Equity-method gains/losses related to overseas business investments [For details, please see page2.]  
(Q1 FY2024 results for all segments besides the Real Estate business were calculated as "Business profit = Operating profit".)

# Urban Transportation Results

Revenue and profit increased due to a recovery to a certain extent in the number of passengers in the Railway and Automobile businesses, and the start of collection of barrier-free charges\* at railway stations.

\*All barrier-free charges will be used in the development of further barrier-free facilities in the future.

(¥ million)	Q1 FY2024 Results	Q1 FY2023 Results	Change	%
Operating revenue	49,606	45,655	+3,950	+8.7%
Operating profit	9,784	6,832	+2,951	+43.2%

[Breakdown by type of business]

(¥ billion)	Operating revenue			Operating profit		
	Q1 FY2024 Results	Q1 FY2023 Results	Y on Y	Q1 FY2024 Results	Q1 FY2023 Results	Y on Y
Railway	36.6	33.7	+2.9	10.6	8.5	+2.1
Automobile	10.6	9.5	+1.1	0.5	-0.1	+0.6
Retailing	3.0	2.9	+0.0	0.3	0.3	+0.0
Others	1.4	1.3	+0.1	0.1	-0.0	+0.2

Note: Not including head office expenses / adjustments.

# [Urban Transportation] Railway Performance Results

## Hankyu Corporation

	Fare revenues (¥ million)*			Passenger volumes (Thousands)*		
	Q1 FY2024 Results	Q1 FY2023 Results	Change	Q1 FY2024 Results	Q1 FY2023 Results	Change
Commuter pass	8,205	7,691	+514 (+6.7%)	82,514	78,819	+3,694 (+4.7%)
Workers	6,993	6,520	+473 (+7.3%)	55,587	52,917	+2,669 (+5.0%)
Students	1,212	1,170	+41 (+3.5%)	26,927	25,901	+1,025 (+4.0%)
Other tickets	14,878	13,529	+1,348 (+10.0%)	70,238	67,286	+2,951 (+4.4%)
Total	23,084	21,220	+1,863 (+8.8%)	152,753	146,106	+6,646 (+4.5%)

## Hanshin Electric Railway

Barrier-free charge: 0.7 billion yen

	Fare revenues (¥ million)*			Passenger volumes (Thousands)*		
	Q1 FY2024 Results	Q1 FY2023 Results	Change	Q1 FY2024 Results	Q1 FY2023 Results	Change
Commuter pass	3,026	2,804	+222 (+7.9%)	31,056	29,357	+1,698 (+5.8%)
Workers	2,707	2,494	+212 (+8.5%)	24,434	22,969	+1,465 (+6.4%)
Students	319	309	+10 (+3.3%)	6,621	6,388	+233 (+3.7%)
Other tickets	5,577	4,792	+784 (+16.4%)	28,551	25,618	+2,932 (+11.4%)
Total	8,604	7,597	+1,007 (+13.3%)	59,607	54,976	+4,631 (+8.4%)

Barrier-free charge: 0.2 billion yen

Note:1) Revenue amounts less than one million yen, and numbers of passengers less than one thousand, are omitted.

2) For Hankyu Railway, "other ticket revenue/ridership" includes revenue/ridership associated with the PiTaPa usage sections.

3) Sum of tier 1 and tier 2 railway operators for both Hankyu Corporation and Hanshin Electric Railway

4) In FY2024, Hankyu Corporation and Hanshin Electric Railway introduced a barrier-free charge. This charge is added to regular rail fares and included in the fare revenues from "other tickets" and "commuter pass: workers."

# Real Estate Results

Revenue and profit increased, driven by a recovery in demand for accommodations in the Hotel business, primarily from inbound visitors, and robust growth in leasing activity in Osaka Umeda Twin Towers South and other properties making up the Real Estate Leasing business portfolio.

(¥ million)	Q1 FY2024 Results	Q1 FY2023 Results	Change	%
Operating revenue	69,593	60,841	+8,752	+14.4%
Operating profit	11,116	5,300	+5,816	+109.7%
[Business profit]	[11,484]	[5,300]	[+6,184]	[+116.7%]

[Breakdown by type of business]

(¥ billion)	Operating revenue			Operating profit [Business profit]		
	Q1 FY2024 Results	Q1 FY2023 Results	Y on Y	Q1 FY2024 Results	Q1 FY2023 Results	Y on Y
Real estate leasing	30.4	27.8	+2.6	9.7	7.9	+1.8
Real estate sales and others	30.7	30.0	+0.7	2.4	1.8	+0.6
Overseas real estate	1.6	0.4	+1.2	0.7 [1.1]	0.0 [0.0]	+0.7 [+1.1]
Hotel	14.8	9.2	+5.6	1.1	-1.8	+2.9

Note:1) Not including head office expenses /adjustments.

2) "Overseas Real Estate" is shown as an independent subsegment in the Q1 FY2024 results, and the results for Q1 FY2023 have also been changed as a point of comparison.

3) Business profit = Operating profit + Equity-method gains/losses related to overseas business investments

(Q1 FY2024 results for all segments besides the overseas Real Estate business were calculated as "Business profit = Operating profit".)

# Entertainment Results

Revenue and profit increased despite the Stage business experiencing the cancellation of certain stage shows by the Takarazuka Revue, driven primarily by an increase in the number of official Hanshin Tigers games, and attendance at said games, in the Sports business segment.

(¥ million)	Q1 FY2024 Results	Q1 FY2023 Results	Change	%
Operating revenue	23,836	22,898	+938	+4.1%
Operating profit	8,246	7,832	+413	+5.3%

[Breakdown by type of business]

(¥ billion)	Operating revenue			Operating profit		
	Q1 FY2024 Results	Q1 FY2023 Results	Y on Y	Q1 FY2024 Results	Q1 FY2023 Results	Y on Y
Sports	15.3	13.4	+1.9	6.8	5.7	+1.1
Stage	8.5	9.5	-1.0	1.9	2.6	-0.7

Note: Not including head office expenses /adjustments.



# Information and Communication Technology Results

Although revenue increased due to an increase in orders received in the Information Services business, increased labor costs and other expenses kept profits flat year-over-year.

(¥ million)	Q1 FY2024 Results	Q1 FY2023 Results	Change	%
Operating revenue	13,032	12,530	+501	+4.0%
Operating profit	176	258	-81	-31.6%

## Travel Results

Revenue and profit increased despite a drop in orders in support services for local governments and other businesses outside of travel due to robust demand for domestic travel, backed by continued subsidized discounts for travel across Japan, and a year-on-year increase in overseas travel, despite not getting back to a full-fledged recovery.

(¥ million)	Q1 FY2024 Results	Q1 FY2023 Results	Change	%
Operating revenue	61,265	41,338	+19,926	+48.2%
Operating profit	5,009	3,554	+1,454	+40.9%

# International Transportation Results

Revenue and profit declined in both air and sea transport due to a deteriorating business environment, as seen in a relaxing of the tight supply and demand conditions that persisted, and stagnant logistics demand caused by sweeping inventory adjustments made by customers, among other factors.

(¥ million)	Q1 FY2024 Results	Q1 FY2023 Results	Change	%
Operating revenue	25,835	43,698	-17,863	-40.9%
Operating profit	522	1,911	-1,389	-72.7%

# Consolidated Balance Sheets

(¥ million)		Q1 FY2024 Results	FY2023 Results	Change	Remarks																							
Assets	Current assets	397,258	428,082	-30,823	Notes and accounts receivable - trade -38,827																							
	Noncurrent assets	2,464,745	2,437,328	+27,417	Investment securities +18,775 Property and equipment and intangible assets +7,725																							
	Total assets	2,862,004	2,865,410	-3,406																								
Liabilities	Current liabilities	445,465	499,684	-54,219																								
	Long-term liabilities	1,402,576	1,384,785	+17,791																								
	Total liabilities	1,848,042	1,884,470	-36,427																								
					<table border="1"> <thead> <tr> <th></th> <th>Q1 FY2024 Results</th> <th>FY2023 Results</th> <th>Change</th> </tr> </thead> <tbody> <tr> <td>Dept</td> <td>825,757</td> <td>822,595</td> <td>+3,161</td> </tr> <tr> <td>Bonds</td> <td>260,000</td> <td>260,000</td> <td>-0</td> </tr> <tr> <td>Commercial paper</td> <td>-</td> <td>10,000</td> <td>-10,000</td> </tr> <tr> <td>Lease obligations</td> <td>14,022</td> <td>13,755</td> <td>+267</td> </tr> <tr> <td>Interest-bearing debt</td> <td>1,099,779</td> <td>1,106,351</td> <td>-6,571</td> </tr> </tbody> </table>		Q1 FY2024 Results	FY2023 Results	Change	Dept	825,757	822,595	+3,161	Bonds	260,000	260,000	-0	Commercial paper	-	10,000	-10,000	Lease obligations	14,022	13,755	+267	Interest-bearing debt	1,099,779	1,106,351
	Q1 FY2024 Results	FY2023 Results	Change																									
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Lease obligations	14,022	13,755	+267																									
Interest-bearing debt	1,099,779	1,106,351	-6,571																									
Net assets	Shareholders' equity	894,186	878,110	+16,076	Profit attributable to owners of parent +25,098 Payment dividend -6,062 Treasury Shares -2,026																							
	Accumulated other comprehensive income	37,146	28,692	+8,453	Valuation difference on available-for-sale securities +4,761																							
	Non-controlling interests	82,628	74,137	+8,491																								
	Total net assets	1,013,961	980,940	+33,021																								
Equity ratio		32.5%	31.6%	+0.9 p																								